

Mandatory Disclosure



INSTITUTE OF MANAGEMENT TECHNOLOGY
Ghaziabad

As per the requirement of AICTE for the institutions running

**PGDBM/PGDM/MBA programmes to be included in their
respective information Brochure, Displayed on their
website and to be submitted to AICTE every year well
before the admission process.**

I. NAME OF THE INSTITUTION

- ❖ Address including telephone, Fax, e-mail.

Institute of Management Technology
Raj Nagar, Ghaziabad – 201 001
Phone: 0120-3002200, Fax: 0120-2827895
Email: info@imt.ac.in Website: www.imt.edu

II. NAME & ADDRESS OF THE DIRECTOR

Dr. Anwar Ali,
Director
Institute of Management Technology
Raj Nagar, Ghaziabad – 201001
Phone: (O) 0120-3002201 Fax: 0120-2825020

III. Governance

- ❖ Members of the Board and their brief background.

1.	Mr. Kamal Nath	President	Union Minister for Road Transport and Highways of India
2.	Mr. Bakul Nath	Vice President	Lajpatrai Educational Society
3.	Prof. Amitava Bose	Member	Former Director, IIM Calcuta
4.	Dr. Ram S. Tarneja	Member	Chairman, Bank of India, Mutual Fund
5.	Shri Sanjay Dalmia	Member	Managing Director, GTC Industries Ltd.
6.	Dr. Subir Choudhary	Member	Former Director, IIM Calcutta
7.	Shri Vikram M. Thapar	Member	Joint Managing Director Ballarpur Industries Limited
8.	Shri Vijay Mallya	Member	Chairman, The U B Group

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|-----|------------------------|--------|--|
| 9. | Shri V.K. Modi | Member | Vice Chairman & Managing Director
Modi Rubber Limited |
| 10. | Dr. Anwar Ali | Member | Director, IMT Ghaziabad |
| 11. | Dr. Farhad Rad-Screcht | Member | Director, IMT Dubai |

List of Executive Committee Members (for IMT)

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|----|--|-------------------|
| 1. | Mr. Kamal Nath
1, Tughlak Road
New Delhi | President |
| 2. | Brig. Kapil Mohan, VSM
Managing Director
Mohan Meakins Limited
Mohan Nagar, Ghaziabad | Vice President |
| 3. | Mr. Sharat Kumar
B-5/22, Safdarjung Enclave
New Delhi | Vice President |
| 4. | Mr. Bakul Nath
47-C, Friends Colony
New Delhi | Vice President |
| 5. | Mr. Dipankar Chatterjee
8 Netaji Subhas Road, Calcutta | Vice President |
| 6. | Mr. Rakeshwar Dayal
E-97, Greater Kailash – I
New Delhi – 110048 | General Secretary |
| 7. | Mr. S.K. Tyagi
Calton Estate, Building No. 4
Flat No. C-64, DLF Phase – V, Gurgaon | Treasurer |
| 8. | Dr. Anwar Ali
B1-001, Eldeco Ananda | Member |

Sector – 48, Noida

- | | | |
|-----|--|--------|
| 9. | Mr. V.P. Anand
R-13/82, Raj Nagar, Ghaziabad | Member |
| 10. | Mr. I.C. Agarwal
R-12/52, Raj Nagar, Ghaziabad | Member |
| 11. | Mr. Mahesh Chand Verma (IAS)
190-B, Kariappa Marg, New Delhi - 110062 | Member |

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|-----|---|--------|
| 12. | Mr. Parmod Jain
W-51, Greater Kailash Part – II
New Delhi – 110048 | Member |
| 13. | Mr. Aditya Paul
F-7A, House Khas Enclave
New Delhi – 110017 | Member |
| 14. | Mr. Narender Pal
1 st Floor, 117 Shreshta Vihar
Delhi – 110092 | Member |

❖ Members of Academic Advisory Body.

The academic advisory council of IMT, Ghaziabad consists of person of eminence from the Northern Region, two eminent alumni of the Institute, an expert in the field of management from within the State, experts in the field of management from outside State, one senior faculty member of the Professor's rank and the Director / Principal of the Institute. The details of the body are as follows:

S.No.	Name of the Members
1.	Prof. Ishwar Dayal, Former Director, IIM Lucknow
2.	Prof. Abad Ahmad, Former Pro-Vice Chancellor, Delhi University, Delhi
3.	Prof. K.R.S. Murthy, Former Director, IIM, Bangalore
4.	Prof. Amarlal H Kalro, Former Director, IIM Kozhikode
5.	Mr. Bakul Nath, Vice President, Lajpatrai Educational Society
6.	Mr. Dipankar Chatterji, Member, Executive Committee
7.	Dr. Anwar Ali, Director, IMT Ghaziabad
8.	Dr. Rajendra Nargundkar, Director, IMT, Nagpur
9.	Dr. Farhad Rad-Screcht, Director, IMT, Dubai

- ❖ Frequency of the Board Meetings and Academic Advisory Body.

Executive Committee Meeting

Twice a year

Management Committee Meeting

Six times a year

Academic council Meeting

Twice a year

Area Council Meeting

Four times a year

- ❖ Organizational chart and processes

Refer to Annexure I for organisation Chart

- ❖ Nature and Extent of involvement of faculty and students in academic affairs/improvements.

- Area and program chairpersons and respective faculty members along with Dean (Academics) meet fortnightly to review the developments and to take decisions on academic issues.
- Students are involved through regular feedback about faculty as well as course and suggestions for improvement are part of the feedback.
- The inputs from students are given substantial consideration in academic matters, incorporating innovations in course structure and providing infrastructure.

IV. PROGRAMMES

- ❖ Name of the Programmes (Full Time) approved by the AICTE.

1. Post Graduate Diploma in Management (PGDM) (Full Time)
2. Post Graduate Diploma in Management – Human Resources (PGDM - HR)
3. Post Graduate Diploma in Management – International Business (PGBM - IB)

4. Post Graduate Diploma in Management – Finance (PGDM - Finance)
5. Post Graduate Diploma in Management – Information Technology (PGDM - IT)
6. Post Graduate Diploma in Management (PGDM - Executive)
7. Post Graduate Diploma in Management (PGDM - PT)
8. Doctoral Program in Management (Ph.D.) affiliated to Guru Gobind Singh Indraprastha University, Delhi

❖ For each Programme the following details are to be given :

Programme	Seats	Duration Years	Cut off during last two years for general category 2008 2009		Fees Rs. Lacs	Placement Facilities
PGDM	180	2	95 percentile (CAT)	96 percentile (CAT)	Refer to fee section for detailed fee	Yes
PGDM (HR)	60	2	95 percentile (CAT)	96 percentile (CAT)	Refer to fee section for detailed fee	Yes
PGDM (IB)	60	2	95 percentile (CAT)	96 percentile (CAT)	Refer to fee section for detailed fee	Yes
PGDM (Finance)	60	2	95 percentile (CAT)	96 percentile (CAT)	Refer to fee section for detailed fee	Yes
PGDM (IT)	60	2	95 percentile (CAT)	96 percentile (CAT)	Refer to fee section for detailed fee	Yes
PGDM (Executive)	60	15 months	CAT/ Internal Test, followed by G.D. & Interview		Refer to fee section for detailed fee	Yes

PGDM (PT)	60	3	IMT conducts written test followed by GD and Interview		Not Applicable
Ph.D.			IMT conducts panel Interview		Not Applicable

Name and duration of programme(s) having affiliation/collaboration with Foreign University(s)/Institution(s) and being run in the same Campus along with status of AICTE approval.

We have signed an MoU with following foreign universities/institutions covering one or more of the following areas.

Academic Collaboration	Collaborative Partners
<ul style="list-style-type: none"> • Student Exchange • Faculty Exchange • Joint Research & Publications • Joint MDPs & Conferences 	<ul style="list-style-type: none"> • George Mason University, Virginia, USA • University of Florida, Florida, USA • University of Nebraska, Omaha, USA • College of Business Administration, Chonnam National University, South Korea • Grenoble Ecole de Management, France • IESEG School of Management, France • Negocia, France • University of Newcastle, University Drive, Callaghan, NSW 2308, Australia • Reims Management School, Reims, France • HEC Montreal, Canada • The University of Wisconsin-la Crosse, USA • Burgundy School of Business, France • Paris Graduate School of Management, France • Fachhochschule KufsteinTirol University of Applied Sciences, Kufstein, Austria • Fachhochschule Vorarlberg University of Applied Science, Dornbirn, Austria • Normandy Business School, France • FH-Offenburg University, Germany • Euromed Marseille Ecole de Management, France • National Taiwan University, Taiwan

	<ul style="list-style-type: none"> • The Business School, London Metropolitan University, United Kingdom • Aarhus School of Business, University of Aarhus, Denmark • ESCP-EAP (European School of Management), France • ESC Rennes School of Business, Rennes, Cedex, France • Skarbek Graduate School of Business Economics, Poland • College of Engineering, University of Saskatchewan, Canada • The University of Northampton, Northampton, U.K. and Northern Ireland • Deakin University, Australia • National Chung Hsing University, Taiwan • Nottingham Trent University, UK • The Vrije University Brussel, Belgium • Audencia Nantes School of Management, Nantes, France • Zagreb School of Economics and Management, Zagreb, Croatia • BI Norwegian School of Management, Norway • Universidad Latina De America, Mexico • IPADE Instituto Panamericano de Alta Dirección de Empresa, Mexico • Universidad de Monterrey, Mexico • Reykjavik University, Iceland • Universite Paris-Dauphine, France • IDE Business School, Guayaquil – Quito, Ecuador
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V. FACULTY

- ❖ Number of faculty members:
 - Permanent faculty 58
 - Visiting faculty 45
 - Guest faculty 220

Refer to Annexure II for List of Visiting and Guest Faculty

- ❖ Profile of each faculty with qualifications, total experience, age and duration of employment at the institute concerned.

PGDBM (FT)

Sl. No.	Name (s) of the Teaching Faculty	Designation of Lecturer/ Asst. Professor/ Professor	Qualifications with field of specialization		Date of Birth	Experience a) Teaching b) Industry c) Research			Identified / Appointed (Date of Joining the Institution)
			PG	Doctorate		A	B	C	
1.	Dr. Deepak Kapur (On leave)	Professor	MBA B. Tech.	FPM -IIMA	15-11-1963	14	7		01-05-2006
2.	Dr. Vinita Sahay	Professor	MA, PGDBM	Ph.D.	11-09-1968	16			01-02-2007
3.	Dr. Rajiv R. Thakur	Professor	MA, MBA	Ph.D.	03-10-1968	10	3		09-05-2005
4.	Prof. Reema Khurana	Professor	MCA	Ph.D.	28-08-1968	10	4		15-09-1997
5.	Dr. Seeta Gupta	Associate Professor	M. Phil., MA	Ph. D.	24-08-1954	28			13-06-2007
6.	Dr. Bindu Gupta	Associate Professor	MA, M. Phil	Ph.D.	07-02-1970	8		1	31-01-2003
7.	Dr. R.K. Agrawal	Associate Professor	B.Tech., M. Tech.	Ph.D.	28-10-1970	4		5	09-06-2005
8.	Prof. Susmi Routray	Associate Professor	MCA	Ph.D.	13-06-1973	10			15-03-2000
9.	Dr. Sita Mishra	Associate Professor	MBA	Ph.D.	04-06-2970	6	7		11-12-2006
10.	Dr. Vimi Jham	Associate Professor	MBA	Ph.D.	31-12-1968	13			03-06-2004
11.	Dr. Omkumar Krishnan	Associate Professor	M. Phil., M.A.	Ph.D.	24-04-1970	5	4		25-07-2007
12.	Dr. Barnali Chaklader	Associate Professor	AICWA, CA, MBA	Ph.D.	13-07-1967	10	3		30-07-2007
13.	Dr. Raghavendra G. Rao	Associate Professor	M.S.	Ph.D.	08-09-1959	4	2	4	30-09-2007
14.	Dr. Ashish Verma	Assistant Professor	PGDBM, AICWA	Ph.D.	03-05-1974	6	5		01-10-2007
15.	Dr. Lubna Nafez	Assistant Professor	MBA	Ph.D.	03-08-1977	5	3		01-10-2007
16.	Prof. Pankaj Gupta (on leave)	Associate Professor	M. Com, ICWA	Ph.D. (Pursuing)	07-08-1969	10	7		01-07-1997
17.	Dr. Arun Mohan Sherry (on deputation)	Professor	M.Sc., M. Tech	Ph.D.	14-05-1969	16			21-12-2000
18.	Dr. Ashim Raj Singla (on leave)	Assistant Professor	MCA	Ph.D.	14-12-1976	5	2		10-12-2002
19.	Dr. Saroj Datta (on leave)	Professor	PGDBM	Ph.D.	14-02-1948	9	27		09-06-1998
20.	Prof. Sanjaya Gupta	Professor	MBA		01-01-1963		22		13-07-2009
21.	Dr. Sujoy Bhattacharya	Assistant Professor	MBA	Ph.D.	13-11-1974	8			07-09-2009

PGDBM (HR)

Sl. No.	Name (s) of the Teaching Faculty	Designation of Lecturer/ Asst. Professor/ Professor	Qualifications with field of specialization		Date of Birth	Experience a) Teaching b) Industry c) Research			Identified / Appointed (Date of Joining the Institution)
			PG	Doctorate		A	B	C	
22.	Prof. B.D. Singh	Professor	MA, PGPM		20-09-1939	10	35		16-06-2005
23.	Dr. Subhajt Bhattacharya	Associate Professor	M. Sc.	Ph. D.	01-01-1964	5	5		08-11-2002
24.	Dr. R.K. Chakraborty	Professor	M. Sc.	Ph.D.	07-01-1950	12	13		01-09-1995

25.	Dr. Sanjay Kumar Singh	Associate Professor	MA	Ph.D.	05-02-1969	7		4	01-05-2006
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PGDBM (IB)

Sl. No.	Name (s) of the Teaching Faculty	Designation of Lecturer/ Asst. Professor/ Professor	Qualifications with field of specialization		Date of Birth	Experience a) Teaching b) Industry c) Research			Identified / Appointed (Date of Joining the Institution)
			PG	Doctorate		A	B	C	
26.	Dr. Amitabh Deo Kodwani	Associate Professor	MPM	Ph.D.	30-05-1971	9	5		01-05-2006
27.	Prof. Anand Khanna	Associate Professor	PGDBM M. Sc. (Stat.)		22-07-1953	3	27		28-08-2006
28.	Dr. Ranjana Agarwal	Assistant Professor	M. Phil., MA	Ph.D.	23-06-1968	6		4	01-06-2006
29.	Dr. Ratna Vadra	Sr. Lecturer	MA	Ph.D.	19-08-1975	5			01-08-2007
30.	Dr. Apoorva Bhardwaj	Assistant Professor	MA	Ph.D.	02-08-1978	9			28-04-2008
31.	Dr. Surinder Batra	Professor	MBA, B. Tech	Ph.D.	02-09-1951	5	22		28-06-2007

PGDBM (IT)

Sl. No.	Name (s) of the Teaching Faculty	Designation of Lecturer/ Asst. Professor/ Professor	Qualifications with field of specialization		Date of Birth	Experience a) Teaching b) Industry c) Research			Identified / Appointed (Date of Joining the Institution)
			PG	Doctorate		A	B	C	
32.	Dr. Jayanthi Ranjan	Professor	MCA	Ph.D.	02-08-1973	15			27-12-2006
33.	Dr. Sachin Choudhry	Associate Professor	MBA	Ph.D.	12-09-1963	9	8		25-08-2006
34.	Dr. Sanjeev Prashar	Professor	MBA	Ph.D.	23-07-1967	13	4		23-07-2007
35.	Dr. Mrinalini Shah	Professor	M. Sc.	Ph.D.	07-07-1974	12			24-07-2007

PGDBM (Executive)

Sl. No.	Name (s) of the Teaching Faculty	Designation of Lecturer/ Asst. Professor/ Professor	Qualifications with field of specialization		Date of Birth	Experience a) Teaching b) Industry c) Research			Identified / Appointed (Date of Joining the Institution)
			PG	Doctorate		A	B	C	
36.	Dr. Prateechi Agarwal	Associate Professor	CA	Ph.D.	24-05-1965	1	20		24-07-2008
37.	Dr. Manipadma Datta	Professor	M.Com., FCS	Ph.D.	09-03-1957	25			02-11-2000
38.	Dr. Santanu Roy	Professor	M.S.	Ph.D.	18-12-1958	3		22	02-07-2007

39.	Dr. Bikram Jit Rishi	Assistant Professor	MBA, B. Com	Ph.D.	05-06-1978	3	2		09-02-2007
40.	Dr. Gunjan Malhotra	Assistant Professor	M. Phil.	Ph.D.	30-07-1979	3			20-07-2007
41.	Prof. Kunal K Ganguly	Assistant Professor	MBA	Ph.D. (Pursuing)	10-05-1971	6	7		02-07-2009

PGDBM (Finance)

Sl. No.	Name (s) of the Faculty	Teaching Designation of Lecturer/ Asst. Professor/ Professor	Qualifications with field of specialization		Date of Birth	Experience a) Teaching b) Industry c) Research			Identified / Appointed (Date of Joining the Institution)
			PG	Doctorate		A	B	C	
42.	Dr. Anwar Ali	Professor / Director	M. Tech.	FPM	20-04-1949	17	13		01-04-2009
43.	Dr. Alok Pandey (on leave)	Associate Professor	MIB	Ph. D.	08-05-1971	9	2		05-07-2002
44.	Dr. Sadananda Prusty	Professor	M. Phil., MA	Ph.D.	01-07-1968	4	4		20-03-2007
45.	Dr. Rashmi K. Aggarwal	Associate Professor	LLM, LLB	Ph.D.	16-10-1974	5	3		12-06-2007
46.	Dr. Somnath Chakrabarti	Associate Professor	MBA, BE	Ph.D.	16-11-1968	7	10		20-06-2007
47.	Dr. V.J. Sebastian	Associate Professor	MA	Ph.D.	01-12-1963	9		6	19-12-2005
48.	Prof. Rajat Gera	Associate Professor	B. Tech. PGDRM	Ph.D. Pursuing)	12-12-1966	8	7		01-12-2005
49.	Dr. Poonam Garg	Professor	MCA	Ph.D.	01-08-1969	15	2		25-03-2000
50.	Dr. V.K. Gupta	Professor	M. Tech.	Ph.D.	08-09-1950		30		01-09-2008
51.	Prof. Gireesh CcTripathi	Associate Professor	M. Tech.	Ph.D.Pursuing)	01-12-1966	5	14		01-10-2008
52.	Dr. Santanu K Ganguli	Professor	ICAI	Ph.D.	03-10-1957	3	20		15-06-2009
53.	Prof. Kaushik Datta	Associate Professor	PGDM, IIMA		23-06-1963		21		14-01-2009
54.	Prof. Sandeep Puri	Assistant Professor	PGDM (EXT.)		26-01-1972		17		14-10-2008
55.	Dr. Vijay Prakash Ojha	Professor	MA	Ph. D.	04-09-1955	25			01-09-2009
56.	Prof. Vipul Saurabh	Professor	MBA		02-09-1959		27		13-07-2009
57.	Dr. Rakesh Chopra	Professor	M.Phil.	Ph.D.	27-09-1948	3	38		01-11-2009
58.	Dr. Durgā P. Samantaray	Assistant Professor	MBA	Ph.D.	16-06-1974	9	2		07-09-2009

❖ Number of faculty employed and left during the last two years

Year	Faculty Employed	Faculty Left
2007-08 (July – June)	23	12
2008-09 (July – June)	13	10

- ❖ Profile of Director/Principal with qualifications, total experience, age and duration of employment at the institute concerned.

Name : **Dr. Anwar Ali**
Date of Birth : **20-04-1949**
Total Experience : **31 years**
Age : **60 years**
Duration of employment at the institute : **07 months**

Academic Qualifications (with field of Specialization):

- Fellow in Management (Operations Management), in 1995 from Indian Institute of Management, Calcutta.
- Post Graduate Diploma in Management (Operations Management), in 1977 from Indian Institute of Management, Calcutta.
- Master of Technology (Metallurgical Engineering), in 1972 from Indian Institute of Technology, Kanpur.
- Bachelor of Technology (Metallurgical Engineering), in 1970 from Indian Institute of Technology, Kanpur

Details of Experience:

Dr. Anwar Ali, Director, IMT Ghaziabad is an alumnus of Indian Institute of Technology (IIT) Kanpur and Indian Institute of Management (IIM) Calcutta. He did his B.Tech and M.Tech from IIT Kanpur and Post Graduate Diploma in Management and Fellow in Management from IIM Calcutta. Prior to his selection for the post of Director IMT Ghaziabad, he was director of IMT Nagpur since 2005. He has worked as Professor of Operations Management in Management Development Institute, Gurgaon from 1996 to 2005.

He has nineteen years experience in academics with institutions of repute such as Xavier Institute of Management Bhuvaneshwar, Goa Institute of Management and Management Development Institute Gurgaon.

Rich experience in the Industry of more than thirteen years with organizations like Steel Authority of India, Greaves Foesco Ltd Jamshedpur, Gabriel India Ltd., Rohtas Industries and SUMAC International helped Dr. Ali to develop special expertise in the areas of Inventory Management, Quality Management, Production Planning and Control.

Dr. Ali held many Consulting assignments. Some of these were, 'Organizational Restructuring at Orissa State Civil Supplies Corporation Ltd, Fleet Rationalisation of Paradeep Port of Orissa State Commercial Transport Corporation Ltd, Productivity Improvement and Organizational Restructuring at Orissa Mining Corporation Ltd, Productivity Improvement from Orissa Mining Corporation Ltd and Improvement in Project Management from Central Public Works Department, New Delhi.

Dr. Ali has authored many papers and articles published in various national and international journals and Newspapers. He has also presented papers at various international conferences. He has directed about eighteen training programmes on Operations Management, Project Management, Materials Management, Total Quality Management and Strategic Outsourcing. A dynamic personality Dr. Ali always propelled academic excellence in all the Institutes he served.

Institute of Management Technology, Ghaziabad						
Faculty Feedback performa						
Course Name:				Faculty:		
Code	Course Evaluation Parameters	1	2	3	4	5
1	Whether the course objectives were achieved as per the course outline?					
2	Whether the course was well structured in terms of course content?					
3	Whether various teaching methodologies used by the faculty were useful?					
4	How was the faculty's course handling in terms of delivery?					
5	How was the faculty's course handling in terms of evaluation?					
6	Whether the faculty was accessible for counselling and guidance?					
7	How far your knowledge of the subject has been enhanced?					
Please rate the faculty on 1-5 scale						

VI FEE

PGDM

PGDM FT, PGDM (FIN), PGDM (HR), PGDM (IB) and PGDM (IT) Programmes 2008-10						
Head	First Year			Second Year		
	I	II	II	IV	V	VI
Academic Fee	73000	100000	100000	97000	88000	88000
Reading Material	6500	5500	5500	6500	5500	5500
Supply of IMT Publications including IMT Journal at concessional rates (Annual)	500			500		
Students' Welfare Activities (includes medical cover/insurance & other utilities)	5000			5000		
Library Fees	5000	5000	5000	5000	5000	5000
Life Membership of Alumni	2000			2000		
Hostel Fee	10000	15000	15000	20000	10000	10000
Mess Charges	7500	7500	7500	7500	7500	7500
Computer Fee	3000	8500	8500	9000	5500	5500
Caution Money (Refundable)	5000					
Total (Rs.)	117500	141500	141500	152500	121500	121500

PGDM FT, PGDM (FIN), PGDM (HR), PGDM (IB) and PGDM (IT) Programmes 2009 - 2011						
Head	First Year			Second Year		
	I	II	III	IV	V	VI
Academic Fee	73000	100000	100000	97000	88000	88000
Reading Material	6500	5500	5500	6500	5500	5500
Supply of IMT Publications including IMT Journal at concessional rates (Annual)	500			500		
Students' Welfare Activities (includes medical cover/insurance & other utilities)	5000			5000		
Library Fees	5000	5000	5000	5000	5000	5000
Life Membership of Alumni	2000			2000		
Hospitality Charges	17500	22500	22500	27500	17500	17500
Computer Fee	3000	8500	8500	9000	5500	5500
Caution Money (Refundable)	5000					
Total (Rs.)	117500	141500	141500	152500	121500	121500
				First Year		Second Year

PGDM (Executive)

PGDM (EXE) 2009 - 2010			
	I	II	III
Academic Fee	170000	169500	169500
Reading Material	9000	7000	7000
Supply of IMT Publications including IMT Journal at concessional rates (Annual)	1000	-	-
Students' Welfare Activities (includes medical cover/insurance & other utilities)	5000	-	-
Library Fees	5000	5000	5000
Life Membership of Alumni	2000	2000	-
Hospitality Charges	35000	20000	20000
Computer Fee	3000	11000	11000
Caution Money (Refundable)	5000	-	-
Total (Rs.)	235000	214500	212500

PGDM (Part Time)

	PGDM PT 2007-10								
	First Year			Second Year			Third Year		
	I	II	III	IV	V	VI	VII	VIII	IX
Academic Fee	35000	10000	10000	38750	15000	15000	42500	20000	20000
Reading Material/Books	4000	3000	3000	4000	3000	3000	4000	3000	3000
Supply of IMT Publications including IMT Journal at concessional rates (Annual)	500			500			500		
Library Fees	4000	3000	3000	4000	3000	3000	4000	3000	3000
Life Membership of Alumni	1000			1000					
Caution Money (Refundable)	5000								
Total (Rs.)	49500	16000	16000	48250	21000	21000	51000	26000	26000

PGDM PT 2008-11									
	First Year			Second Year			Third Year		
	I	II	III	IV	V	VI	VII	VIII	IX
Academic Fee	35000	10000	10000	38750	15000	15000	42500	20000	20000
Reading Material/Books	4000	3000	3000	4000	3000	3000	4000	3000	3000
Supply of IMT Publications including IMT Journal at concessional rates (Annual)	500			500			500		
Library Fees	4000	3000	3000	4000	3000	3000	4000	3000	3000
Life Membership of Alumni	1000			1000					
Caution Money (Refundable)	5000								
Total (Rs.)	49500	16000	16000	48250	21000	21000	51000	26000	26000

PGDM (P/T) 2009 - 2012									
Head	First Year			Second Year			Third Year		
	I	II	III	IV	V	VI	VII	VIII	IX
Academic Fee	35000	10000	10000	38750	15000	15000	42500	20000	20000
Reading Material/Books	4000	3000	3000	4000	3000	3000	4000	3000	3000
Supply of IMT Publications including IMT Journal at concessional rates (Annual)	500			500			500		
Library Fees	4000	3000	3000	4000	3000	3000	4000	3000	3000
Life Membership of Alumni	1000			1000					
Caution Money (Refundable)	5000								
Total (Rs.)	49500	16000	16000	48250	21000	21000	51000	26000	26000

❖ Time Schedule for payment of fee for the entire programme:

Name of the Programme	Time Schedule
1. Post-Graduate Diploma in Management (Full-Time) 2. Post-Graduate Diploma in Management (Finance) 3. Post-Graduate Diploma in Management (HR) 4. Post-Graduate Diploma in Management (IT) 5. Post-Graduate Diploma in Management (IB). All programmes are recognized by AICTE.	<ul style="list-style-type: none"> ▪ Rs. 1,17,500/- should be deposited with in two weeks of receiving offer letter. ▪ Rs. 1,41,500/- 15 October 2009 ▪ Rs. 1,41,500/- 15 January 2010 ▪ Rs. 1,52,500/- 15 June 2010 ▪ Rs. 1,21,500/- 15 October 2010 ▪ Rs. 1,21,500/- 15 January 2011
Post-Graduate Diploma in Management (Executive) recognized by AICTE.	<ul style="list-style-type: none"> ▪ Rs. 2,35,000/- should be deposited within two weeks of receiving offer letter. ▪ Rs. 2,14,500/- second installment (October 30, 2009) ▪ Rs. 2,12,500/- third installment (January 30,2010)
Post –Graduate Diploma in Business Management (Part Time) recognized by AICTE.	<ul style="list-style-type: none"> ▪ Rs. 49,500/- should be deposited within two weeks of receiving offer letter. ▪ Rs. 16,000/- 15 October 2009 ▪ Rs. 16,000/- 15 January 2010 ▪ Rs. 48,250/- 15 June 2010 ▪ Rs. 21,000/- 15 October 2010 ▪ Rs. 21,000/- 15 January 2011 ▪ Rs. 51,000/- 15 June 2011 ▪ Rs. 26,000/- 15 October 2011 ▪ Rs. 26,000/- 15 January 2012

- ❖ Fee waivers granted with amount and name of students.

No Fee waivers at present

- ❖ Number of scholarships offered by the institute with the name of students, duration and amount.

Two scholarships from each programme per academic year of Rs 10,000 each on the basis of merit effective from Academic year 2005-06

- ❖ Criteria for fee waivers/scholarships

On merit

- ❖ Estimated cost of Boarding and Lodging in Hostels

Hostel Fees per annum

Rs. 1,25,000/-

Hospitality Charges

Mess Charges per annum

VII. Admission:

- ❖ Number of seats sanctioned with the year of approval.

Course Title	Seats Sanctioned	Year of Approval
PGDM (Full Time)	180	F.No. 431/UP-63/MCP-APR(M)/96 dt.
PGDM (Finance)	60	08-5-2008 &
PGDM(HR)	60	F.No. 431/UP-63/MCP-APR(M)/96 dt.
PGDM(IB)	60	21-5-2008
PGDM(IT)	60	
PGDM (Executive)	60	
PGDM (Part Time)	60	

- ❖ Number of students admitted under various categories each year in the last two years.

Session	Total Seats	Category ¹	Admitted
2008 -10 & 2009-11			
PGDM (Full Time)	180 + 180	General	180 + 180
PGDM (Finance)*	60 + 60	General	120 + 120
PGDM(HR)*	30 + 30	General	30 + 30
PGDM(IB)	60 + 60	General	60 + 60
PGDM(IT)*	30 + 30	General	30 + 29
PGDM (Executive)	60+ 60	General	60 + 59
PGDM (Part Time)	60 + 60	General	60 + 44

5% of the seats are reserved for industry sponsored category in the year 2008-10 & 2009 - 11.

- We had applied for 120 seats in PGDM (Finance), however, got approval for 60 seats only. We had again submitted our request to AICTE on June 10, 2008 (copy enclosed) to give approval for additional 60 seats in PGDM (Finance).
- We have also requested that in case this is not possible, we would like to admit only 30 seats each in PGDM (IT) and PGDM (HR) instead of the approved intake of 60 seats each. The balance 60 seats may kindly be permitted for the PGDM (Finance) in addition to the already approved 60 seats of this programme.
- The total approved seats would remain 420 only even after this minor modification.

Number of applications received during last two years.

Number of applications received for 2008-2009 - 11,244

Number of applications received for 2009-2010 - 13,123

VIII. Admission Procedure:

- ❖ Mention the admission test being followed, name & address of the test agency & its URL (Website).

Candidates are required to appear for the Common Admission Test (CAT) conducted by Indian Institute of Management. IMT gets the score of the candidates who apply to the IMT from IIM. Based upon CAT score, merit list is prepared on the basis of a minimum CAT percentile cut off and students are called for Group Discussion and Interview.

Name & Address of the Test Agency:

Indian Institute of Management Kozhikode
 Kunnamangalam P.O., Kozhikode
 Kerala – 673 571
 Phone – 0495-2803001, Fax – 0495-2803010-11
 URL (Website)-<http://www.iimk.ac.in>

- ❖ Number of seats allotted to different Test Qualified candidates CAT, MAT, XAT, JMET, ATMA, CET, JEE (State conducted tests/University tests).

IMT uses only CAT scores for short listing the candidates for PGDBM (Full Time) programme.

- ❖ Calendar for 2009-11 for general category
 - Last date for request for applications: 30 November 2008
 - Last date for submission of applications: 30 November 2008

- Dates for Group Discussion (GD)/Interviews: 15 February 2009 to 15 March 2009
- Dates for Admission Counseling: First week of April, 2009
- Dates for announcing final results: 30 April 2009
- Release of Admission List (main list and waiting list should be announced on the same day): First week of April 2009
- Last date for closing of admission: 20th June, 2009
- Starting of the Academic session: 3rd Week of June 2009
- The waiting list should be activated only on the expiry of date of main list.
Yes, it is activated on expiry of main list.
- ❖ The Policy of refund of the fee, in case of withdrawal, should be clearly notified.

Fee Refund Policy is as per AICTE guidelines vide Public Notice advertised on April 19, 2007 No. AICTE/Legal/04 (01)/2007.

IX. Criteria and Weightages for Admission

- ❖ Describe each criteria with its respective weightages i.e. Admission Test, GD, Interview etc.

The following weightage will be considered in the selection process:

CAT Score	50
Group Discussion	10
Personal Interview	15
Academic Track Record	15
Work Experience	10

- ❖ Mention the minimum level of acceptance, if any, for any criteria.
Candidates who wish to seek admission must be graduate in any discipline from a University recognized by Association of Indian Universities.
- ❖ Mention the cut-off levels of percentage & percentile scores (section-wise and/or total as case may be) of the candidates in the admission test who are called for GD/Interview:

CAT Cutoff = 96 percentile
Sectional cutoff = 70 percentile.

It is already uploaded on our website.

- ❖ Display marks scored in test, GD, Interview etc. and in aggregate for all candidates who come for GD/Interview etc.

It is already uploaded on our website.

X. APPLICATION FORM

- ❖ Downloadable application form, with online submission possibilities.
Yes, Online Registration facility is available.

XI. LIST OF APPLICANTS

- ❖ List of candidates whose applications have been received along with percentile/percentage score for each of the qualifying examination in separate categories for open seats. List of candidates who have applied along with percentage and percentile score for Management quota seats.

It would be uploaded on our website once the admission process is over.

XII. CRITERIA FOR GD/PERSONAL INTERVIEW

- ❖ Norms adopted for calling the candidates for Group Discussion/Personal Interview. (It has to be strictly in order of merit.)

On the basis of merit

- ❖ Attributes for evaluation in GD/Interview.

Attributes for Group Discussion are:

- a) Initiative
- b) Leadership
- c) Oral Communication and Written Communication
- d) Team Spirit

Attributes for Personal Interview are:

- a) Knowledge
- b) Personality
- c) Communication Skills
- d) Confidence
- e) Academic Performance/Experience

XIII. RESULTS

- ❖ Composition of evaluation team with the brief profiles of members (This information be made available in the public domain after the admission process is over)

GD & Interview for admission shall take place in Ghaziabad, Nagpur, Mumbai, Bangalore and Kolkata, Hyderabad, and Indore depending upon the number of students appearing for the interview at any particular location. Each panel for GD & Interview will comprise of two faculty members from IMT and one external expert.

- ❖ Score of the individual candidates called for Group Discussion and Interview in each of the components including the test and in total, arranged in order of merit.
List of candidates who have been offered admission in each category.

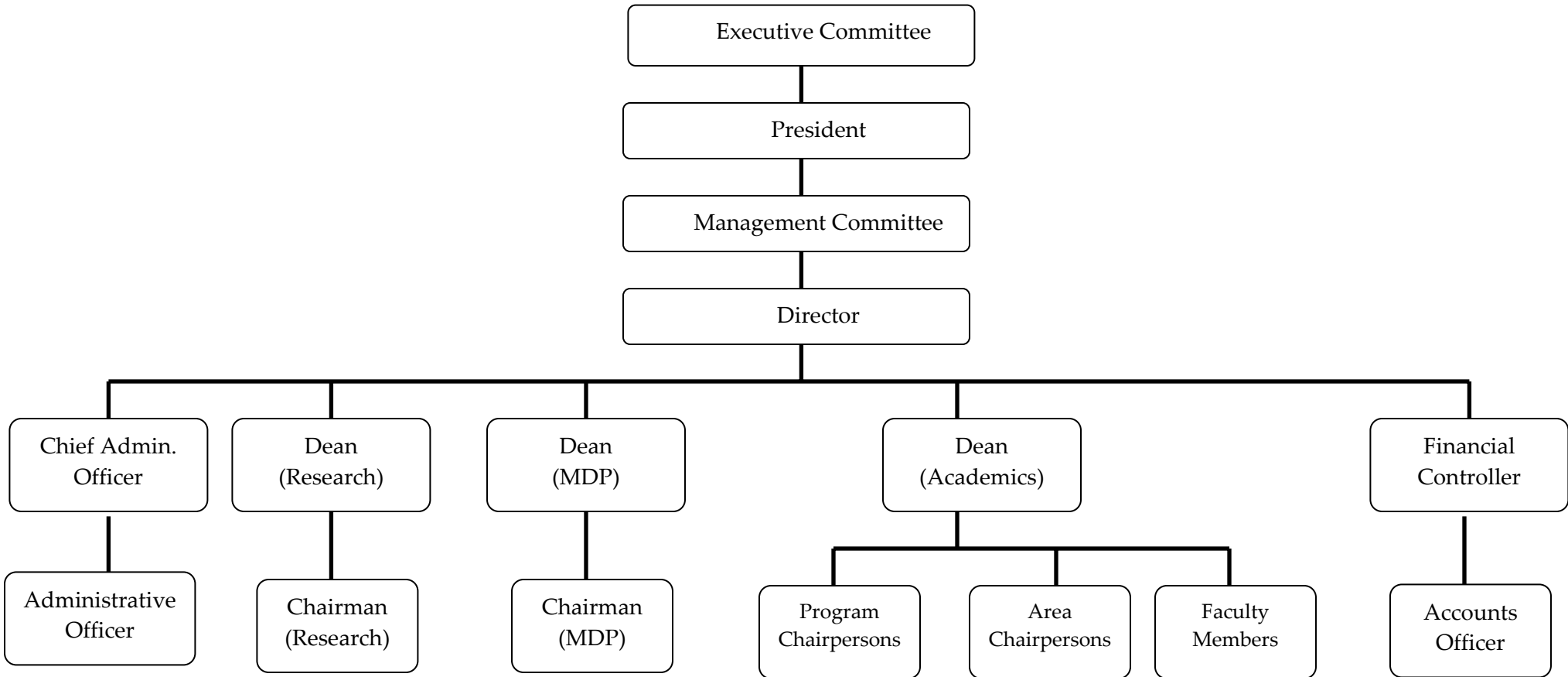
It would be uploaded on our website once the admission process is over.

- ❖ Waiting list of the candidates in order of merit to be operative from the last date of joining of the first list candidates, category wise.

It will be uploaded on the website after the declaration of first list of selected candidates.

List of the candidates who joined within the date vacancy position in each category before operation of waiting list.

Annexure I: Organisation Chart of Institute of Management Technology, Ghaziabad



List of Visiting Faculty for 2008-09 Session

S.No.	Name	Course taught	Area
1	A.K. Dey	Project Management / Supply Chain Management	Operations
2	A.P. Dash	Project Appraisal & Financing	Finance
3	Abhijit Roy	Management of Banks & Insurance Companies	Finance
4	Akhilesh Barve	Operations Management-I	Operations
5	Alok Kumar	Fixed Income Securities	Finance
6	Aman Srivastava	Project Appraisal & Financing	Finance
7	Arif Khan	Supply Chain Management	Operations
8	Arun Kohli	B2B Marketing	Marketing
9	Arun Pandey	Business Communication / Measurement in HR/IR / Effective Talent Acquisition	HR
10	Ashish Choraria	Derivative Management	Finance
11	Bijoy Kumar	Investment Banking & Financial Services	Finance
12	Deepak Tandon	Forex Risk Management	Finance
13	Dinesh Likhi	Project Management / Operations Strategy	Operations
14	Gautam Sen	Operations Management-I	Operations
15	J.L. Narayanan	Project Management	Operations
16	K. Chander	Strategic Management-I	EE&S
17	K.S. Satyanarayanan	Total Quality Management	Operations
18	Kamal Jindal	Working Capital Management	Finance
19	Kripal Singh	Stress Management & TA	HR
20	Kuldeep Sharma	Marketing Strategy	Marketing
21	L. Ramani	International Financial Management	Finance
22	M. Chandra Shekhar	Strategic Management-I	EE&S
23	M.C. Harbola	International Trade Operations and Logistics Management	Operations
24	Manoj Kumar	Mergers, Acquisition & Corporate Restructuring	Finance
25	N.K. Upadhye	Operations Management-I	Operations
26	Neena Bhattacharjee	Competency Mapping & Assessment Centre	HR
27	Prashant Tripathi	Perspectives in Leadership Through Literature	EE&S
28	R.J. Masilamani	Entrepreneurship Management / Strategic Management	EE&S
29	R.K. Arora	Management Control System	Finance
30	R.L. Chawla	International Business	EE&S
31	Rahul Agarwal	Managing Innovation & Creativity	EE&S
32	Raju Majumdar	Investment & Portfolio Management	Finance
33	Ram Narayanan	Corporate Tax Planning & Management / Management Accounting & Control	Finance
34	Ravi Agarwal	Management Accounting & Control	Finance
35	S.C. Makani	Integrated Marketing Communication	Marketing
36	Sanjay Kaul	Commodity Marketing & Derivative Management	Finance
37	Soumen Bhattacharya	Total Quality Management	Operations
38	Sudhir Kapur	Global Sourcing & Business Development	Marketing
39	Sumer Yadav	Service Operations Management / Advanced Decision Analysis	Operations
40	Sumit Chaudhuri	Organizational Behaviour-II / Performance Management & Appraisal	HR
41	Swapn K. Choudhuri	Financial Statement Analysis & Business Valuation	Finance
42	T. Raman	Business Communication-II	HR
43	Vandana Gupta	Investment Banking & Financial Services	Finance
44	Vibha Jain	Management Accounting & Control	Finance
45	Vijay Jassal	Customer Relationship Management	Marketing

List of Guest Faculty for 2008-09 Session

Sl. No.	Name	Designation	Organization	Topic
1.	Mr. Sharad Bhargava		Maruti Udyog Ltd	Supply Chain Practices at Maruti Udyog Ltd.
2.	Ms. Nidhi Sharma		Adapt Software India	CRM software training
3.	Ms. Nidhi Sharma		Adapt Software India	CRM software training
4.	Ms. Indu Kapoor	Manager-HR	Alcatel Development India	Competency Mapping in Developing HR Systems
5.	Mr. Subhashis Nath	Executive Director	Axis Risk Consulting Services Pvt Ltd	BEI in Talent Acquisition and Management Development
6.	Mr. Subhashis Nath	Executive Director	Axis Risk Consulting Services Pvt Ltd.	HR Planning in Industry: Recent Trends and Developments
7.	Mr. Subhashis Nath	Executive Director	Axis Risk Consulting Services Pvt Ltd.	Job Analysis and Human Resource Planning – The industry experience
8.	Mr. Subhashis Nath	Executive Director	Axis Risk Consulting Services Pvt Ltd.	Recruitment and Selection
9.	Mr. Subhashis Nath	Executive Director	Axis Risk Consulting Services Pvt Ltd.	Recruitment and Selection
10.	Mr. Subhashis Nath	Executive Director	Axis Risk Consulting Services Pvt Ltd.	Recruitment and Selection
11.	Dr. Kartik Dave	Program Director for Centre for Retail	BIMTECH	Consumer Behaviour in Organised Retail
12.	Mr. A. Thothathri Raman	Consulting Editor Special Projects	Business India Group	Simple IT-facilitated Knowledge Management Tools
13.	Mr. Ashish Gupta		CA	Annual reports interpretation
14.	Mr. Alok Bharadwaj	Senior Vice President, Marketing	Canon	Positioning and Repositioning of technology brands like Canon in India and managing the cross-cultural issues
15.	Mr. D.V. Khera	Former Chairman	Central Electricity Authority India	IC on Leadership and Management
16.	Mr. Govind Chaitanya		Chinmaya Mission, NOIDA	Team Building
17.	Prof. Prahant		CMS	Quantitative Dimension in cost Management
18.	Mr. Vinod S	Sr. Business Analyst	Cognizant Technology Solution	How to build and manage Data Warehouse and Business Intelligence
19.	Mr. S. Vinodh	Senior Business Analyst	Cognizant Technology Solutions	MIS on how to build and Manage DWBI - Business Perspective
20.	Ms. Latika	Director	Collage Sports Management	Sports Marketing
21.	Prof. R.J. Masilamani		Consultant	Implications of Strategic Controls and Corporate governance in strategy implementation
22.	Prof. R.J. Masilamani		Consultant	Implications of Strategic Controls and Corporate governance in strategy implementation
23.	Prof. R.J. Masilamani		Consultant	Implications of Strategic Controls and Corporate governance in strategy implementation
24.	T. D. Chandrasekar		Consultant	Performance Coaching
25.	Prof. R.J. Masilamani		Consultant	Resource management in Strategy implementation
26.	Prof. Arun Pandey		Consultant	Business Plans & Proposals
27.	Prof. R.J. Masilamani		Consultant	Implications of Strategic Controls and Corporate Governance in Strategy Implementation

28.	Mr. Arun Pande		Consultant	Business Plans & Proposals
29.	T. D. Chandrasekar		Consultant	Leadership
30.	Prof. R.J. Masilamani		Consultant	Perspective Of Top Management When Handling Legal Issues Facing A Company
31.	Prof. R.J. Masilamani		Consultant	Perspective Of Top Management When Handling Legal Issues Facing A Company
32.	Prof. R.J. Masilamani		Consultant	Perspective Of Top Management When Handling Legal Issues Facing A Company
33.	Prof. R.J. Masilamani		Consultant	Perspective Of Top Management When Handling Legal Issues Facing A Company
34.	Ms. Latika Sahni	Ex-Head of Trg. AHA	Consultant	Shortlisting in Recruitment & Selection
35.	Mr. Satish Koshal		Consultant	System Dynamics
36.	Mr. Satish Koshal		Consultant	MIS
37.	Mr. Satish Koshal		Consultant	MIS
38.	Prof. Arun Pandey		Consultant	BUSINESS PLANS & PROPOSALS
39.	Prof. Arun Pandey		Consultant	BUSINESS PLANS & PROPOSALS
40.	Mr. Satish Koshal		Consultant	IS Planning and Development
41.	Mr. Jayant Sinha	Partner	Courage Capital Mgt.	India Banao - A public Affairs Platform
42.	Mr. C.R. Ramaswamy	AGM, Supply Chain	Dabur Pharma Ltd.	Supply Chain practices at Dabur Pharma
43.	Dr. K.V. Bhanu Murthy	Professor, Department of Commerce	Delhi School of Economics	Economic meltdown and its impact on Business Sectors'
44.	Dr. Vibha Jain	Professor	Delhi University	Management Accounting & Control
45.	Dr. K. D. Broota	ex-Prof. in Psychology	Delhi University	Ethical testing in organisations
46.	Dr. K. D. Broota	ex-Prof. in Psychology	Delhi University	Ethical testing in organisations
47.	Mr. Deepak		Delphi	Performance Management System
48.	Mr. Hemanshu Chaturvedi	CEO	DLTA Mini Tennis Academies	International Events and Marketing
49.	Mr. Shobit Tandon	CRM Manager	Dominos Pizza India Ltd	CRM – A customer concept
50.	Mr. Shobit Tandon	Manager CRM	Dominos Pizza India Ltd.	Customer Relationship Management : A Customer Concept
51.	Mr Shobit Tandon	Manager CRM	Dominos Pizza India Ltd.	CRM - A Customer Concept
52.	Mr. Tapan Acharya	Practice Lead	Enterprise Architecture at IBM Bangalore	Enterprise Architecture Approach for Strategic Use of IT
53.	Mr. Sarfaraz Alam	Manager	EvalueServe	Capital Structure Theories
54.	Mr. Pankaj Jain	Director & CEO	Finman Ventures Consulting	Creative Accounting of Reliance India Ltd. and issues on Brand Valuation and Value added Statements of Companies
55.	Mr. Pankaj Jain	Director & CEO	Finman Ventures Consulting	Creative Accounting of Reliance India Ltd. and issues on Brand Valuation and Value added Statements of Companies
56.	Dr. Chandra Sekhar	Chair Professor	Fore School of Mgt.	Business Intelligence in Business Firms: Opportunities and challenges
57.	Mr. Kunjal Ganatra	Director	Ganatra Overseas Pvt. Ltd.	International Business
58.	Mr Ashish Choraria	Manager	GE Corporate FMP-GE India	Securitization – An infrastructure funding vehicle or an instrument for value creation

59.	Mr. Vikas Jain	General Manager	General Motors	Relevance of Macroeconomic Concepts for Business Managers
60.	Mr. Vikas Jain	General Manager – Network Development	General Motors India Pvt. Ltd.	Uses of Managerial Economic concepts in different firms
61.	Prof. Rajat Bakshi	Ex Executive President	GRASIM Industries	Enabling Success
62.	Prof. Rajat Bakshi	Ex Executive President	GRASIM Industries	Enabling Success
63.	Mr. Praveen K Choudhary	Sr. Quality Practitioner	HCL Technologies	Software Quality – Practitioners Approach
64.	Mr. Praveen Chaudhary	Group Leader	HCL technologies	e-Business, E-commerce and its security
65.	Mr. Praveen K Choudhary	Sr. Quality Practitioner	HCL Technologies	Software Quality – Practitioners Approach
66.	Ms Kumud Iyer	QA practice head	Headstrong, Noida	Quality Assurance and Testing
67.	Dr. Sraban Mukherjee	CPC, ACC (ICF Credential) Principal Consultant	Hero Mindmine Institute Ltd.	Designing assessment tool for competency assessment : In-basket exercise
68.	Mr. Jaidev Singh Jolly		HexaVarsity, Gurgaon (Hexaware Technologies)	Training Effectiveness
69.	Mr. Harbhan Singh	AGM-IR	HMSI	Industrial Relations: A Global Perspective
70.	Mrs. Shachi Goel		HSBC	Handling Interviews
71.	Ms. Shachi Goel	Vice-President HR	HSBC	Interview Skills
72.	Ms. Shachi Goel	Vice-President HR	HSBC	Interview Skills
73.	Ms. Shachi Goel	Vice-President HR	HSBC	Interview Skills
74.	Mrs. Neha Datta	Associate VP	HSBC	Balanced Scorecard as an Appraisal Tool: An Industry Perspective
75.	Ms. Yukti Makkar	Advisory Technical Sales Specialist	IBM Corporation	SQA Practices in Public Sector Telecom Industry in India
76.	Mr M Gopalakrishnan	Secretary General	ICID	Hydro Sector In India
77.	Prof Rajat K. Baisya		IIT Delhi	Advertising Strategy, Big Idea and Creative Execution & Promotion
78.	Prof Santanu Roy		IIT, Kharagpur	System Dynamics Modeling
79.	Dr. Anup Kumar Singh		IMI, Delhi	Psychological Testing for Organizational Growth
80.	MR. Vineet	Director	Impetus	Software Cost estimation
81.	Mr. Vineet Tyagi	Director	Impetus Software	Software Cost estimation. Managing the human resource and risk
82.	Mr. Vineet Tyagi	Director	Impetus Technologies Ltd	Strategic Information Systems Planning: An Industry Perspective
83.	Mr Subrato Banerjee		Indian Statistical Institute	Co integration tests
84.	Mr. Subrato Banerjee		Indian Statistical Institute, New Delhi	Logit Models
85.	Mr. Subrato Banerjee		Indian Statistical Institute, New Delhi	Unit root tests, correlograms, co integration, ECM model
86.	Mr. Subrato Banerjee		Indian Statistical Institute, New Delhi	Unit root tests, correlograms, co integration, ECM model
87.	Mr. Subrato Banerjee		Indian Statistical Institute, New Delhi	Unit root tests

88.	Mr. Vivek Shrivastav		Innocean	Effect of Advertising on Demand
89.	Mr. Vivek Shrivastav		Innocean	Effect of Advertising on Demand
90.	Mr. Vivek Srivastava	Jt. Managing Director	INNOCEAN Worldwide India	Designing and Managing Integrated Marketing Communication
91.	Mr. Rajesh Laikh	Vice President	INNOCEAN Worldwide India	Designing and Managing Integrated Marketing Communication
92.	Mr. Rajesh Laikh	Vice President	INNOCEAN Worldwide India	Designing and Managing Integrated Marketing Communication
93.	Mr.Armando & Cynthia Milani	President	Institute for Global Developemnt France	Designing Logos and Symbols for brands
94.	Dr. Atulan Guha		Institute for Studies in Industrial Development	Demand Forecasting
95.	Dr. Atulan Guha	Professor	Institute for studies in Industrial Development	IS-LM Model
96.	Mr. Rajnish Kumar	Category Manager	ITC	ITC Rural Projects
97.	Mr. Rajnish Kumar	Category Manager	ITC	ITC Rural Projects
98.	Dr. Vibha Jain	Reader	Janki Devi Mahavidyalaya, Delhi University	Variance Analysis
99.	Ms.Monica Khanna		K.J. Somaiya, Mumbai	Online Advertising and its impact on brand
100.	Mr. D.P. Hemanth	Head	Kingfisher Cargo	Services Marketing
101.	Mr Kartik Raina	Consultant	Learning Facilitators	Customer Care & Complaint Handling
102.	Prof. Rajat Bakshi	Ex-Prof.	MDI, Gurgaon	Cost Management: An Overview
103.	Mr. Shashank Kumar	Advisor and Consulting Member Five Years Plan	Ministry of Commerce	International Cultural Perspectives
104.	Mr O P Hisaria		Ministry of Commerce, Govt. Of India	WTO AND Regional Agreements, Implications for International Business
105.	Maj. Gen. S.G. Chatterjee	Director General, Resettlement	Ministry of Defence, GOI	Management of Discipline
106.	Mr. Pawan Kumar	formerly Director, Ministry of Corporate Affairs and currently Director	Ministry of Finance, Govt. of India	Corporate Governance: An Overview with specific reference to India
107.	Dr Sudhir Kapur	Senior Manager	MMTC	NEW MINERAL POLICY 2008 AND STRATEGIC MANAGEMENT
108.	Dr Sudhir Kapur	Senior Manager	MMTC	Entrepreneurship in Public Sector in India
109.	Dr Sudhir Kapur	Senior Manager	MMTC	Emerging Trends in Strategic Management
110.	Dr Sudhir Kapur	Senior Manager	MMTC	Risk Management and Strategic Management
111.	Dr Sudhir Kapur	Senior Manager	MMTC Ltd	Relevance of Strategic Management in Commodity Trading'
112.	Dr Sudhir Kapur	Senior Manager	MMTC Ltd	Commodity Strategic Mgt.
113.	Dr. Sudhir Kapur	Senior Manager	MMTC Ltd.	Innovation in Global Sourcing
114.	Dr. Sudhir Kapur	Senior Manager	MMTC Ltd.	Commodity Strategic Management
115.	Mr. Sudhir Kapur	Senior Manager	MMTC Ltd.	Innovation in Global 'Financial Risk Management'
116.	Mr. Bipin Arora	Director	My Sales software	CRM software
117.	Dr. V S R Krishnaiah	Senior Technical Director	National Informatics Centre	Human & Cultural Aspects of Knowledge Management

118.	Prof. V S R Krishnaiah	Senior Director	National Informatics Centre, Govt. of India	Software Quality Assurance & Software Quality Control : An overview
119.	Dr. Krishnaiah	Senior Technical Director	National Informatics Centre, Govt. of India	Strategic Information Systems in Government
120.	Mr. S. K Sinha	Advisor	NEI, Jaipur	TPM for breakthrough performance at NEI
121.	Mr. P.K. Gupta	General Manager	NTPC	IC on Leadership and Management
122.	Ms. Sulochna Murlidharan		NTPC	Financial environment and Corporate Governance
123.	Mr. Rakesh Nandan Sahay	DGM (HR)	NTPC	Industrial Relations
124.	Ms. Sulochna Murlidharan		NTPC	Financial environment and Corporate Governance
125.	Mr. Santhosh Babu	Head	OD alternatives	Organizational Life Cycle
126.	S.C.Mahalik	Former chairman	OERC	Business Environment for Power Sector
127.	S.C.Mahalik	Former chairman	OERC	Business Environment for Power Sector
128.	Mr.Rajinder Singh Mann	Sr. Manager - Logistics	Orient Ceramics & Industries Ltd.	Distribution Supply Chain practices at Orient
129.	Mr. Sugato Mukerji	GM- Sales & Marketing	Paharpur 3P (A division of Paharpur Cooling Towers Limited)	Emerging Trends in Marketing & 4P's
130.	Mr. Rajiv Mathur	Director	Percomm	Brand Tracking case studies
131.	Dr.Shubhang Raturi	CEO	Plaxis Exponential Learning	Sales Process in today's marketplace
132.	Dr.Shubhang Raturi	CEO	Plaxis Exponential Learning	Sales Process in today's marketplace
133.	Mr. Kuldeep Verma	Vice President	Power Plate India Pvt Ltd	Managing sales force
134.	Mr. Kuldeep Verma	Vice President	Power Plate India Pvt Ltd	Sales and Distribution channels
135.	Sh. Ashish Gupta		Practicing Chartered Accountant	Cost ,Pricing and Taxation
136.	Mr. Suman Kumar Singh	Chartered Accountant	Practicing Lawyer	Transfer and Transmission of Shares
137.	Mr. Suman Kumar		Practicing Lawyer	IPO, transfer and transmission of shares, conversion of public company into private company and vice versa
138.	Mr. Suman Kumar		Practicing Lawyer	IPO, transfer and transmission of shares, conversion of public company into private company and vice versa
139.	Sh T Paramsivam		Practising CA	Interpreting annual reports
140.	Mr.Rohit Bahethy		Practising CA	1.ESOP accounting 2. Deferred Taxes 3. Lease accounting
141.	Mr.Rohit Bahethy		Practising CA	1.ESOP accounting 2. Deferred Taxes 3. Lease accounting
142.	Dr. Vinod Jha	Founder Director	Pravak Cybernetics Pvt Ltd	Sales Campaign & Promotions – In the Competitive Environment
143.	Dr.Vinod Jha	Founder Director	Pravarak Cybernetics Pvt Ltd	New Product Development in B2B Marketing
144.	Dr.Vinod Jha	Founder Director	Pravarak Cybernetics Pvt Ltd	Competitive Intelligence in B2B Marketing
145.	Mr. Shubhang S Raturi	Partner & CEO	Praxis EL	Selling Process
146.	Shri Satyajit Dwivedi	Senior Consultant	Professional Services SAS	Business Intelligence in Business Firms: Opportunities and challenges

147.	Shri Satyajit Dwivedi	Senior Consultant	Professional Services SAS	Business Intelligence in Business Firms: Opportunities and challenges
148.	Mr. Suresh Srinivasan	Regional Manager	Quint India	1. Best practices in Information Systems 2. Outsourcing in IT industry
149.	Mr. Suresh Srinivasan	Regional Manager	Quint India	Best practices in Information Systems
150.	Mr. Suresh Srinivasan	Regional Manager - North	Quint Wellington Redwood India Consulting Pvt. Ltd.	Best Practices in IT Service Management
151.	Mr. Suresh Srinivasan	Regional Manager - North	Quint Wellington Redwood India Consulting Pvt. Ltd.	Best Practices in IT Service Management
152.	Mr.Dinesh Likhi		SAIL	Corporate Strategy
153.	Mr.Dinesh Likhi		SAIL	Corporate Strategy
154.	Mr.Dinesh Likhi		SAIL	Corporate Strategy
155.	Dr Satyajit Dwevedi	Principal Senior Consultant	SAS	SPSS demonstration
156.	Madam Latika Sahani	Principal	Satyam College of Education/ Satyam Fashion Institute, Noida	HANDLING INTERVIEWS AND GROUP DISCUSSIONS
157.	Madam Latika Sahani	Principal	Satyam College of Education/ Satyam Fashion Institute, Noida	HANDLING INTERVIEWS AND GROUP DISCUSSIONS
158.	Madam Latika Sahani	Principal	Satyam College of Education/ Satyam Fashion Institute, Noida	HANDLING INTERVIEWS AND GROUP DISCUSSIONS
159.	Dr. N. Banerjee	Director	Siemens India	Quality
160.	Shri Jagannadham Thununguntala	Equity Head	SMC Capital	Equity markets
161.	Shri Jagannadham Thununguntala	Equity Head	SMC Capital	Equity markets
162.	Mr. Rajesh Jain	Vice President & Head (Research)	SMC Group	Technical Analysis
163.	Mr Veerendra K Jaitly	Advisor	Software Technology Group International Limited	Customer holds the key to Success of Your Business
164.	Mr. C Ganesh	Corporate Head – Organization Development	Spice Corp Limited	Organization Development
165.	Mr. C Ganesh	Corporate Head – Organization Development	Spice Corp Limited	Performance Management
166.	Mr. C Ganesh	Corporate Head – Organization Development	Spice Corp. Limited	Power and Politics
167.	Mr. Rajiv Mathur	Director	Springboard	New Products, New Markets' A Segmented approach
168.	Mr. Rana		SPSS	SPSS Demo
169.	Mr. V.Prem Swaroop	VP-Training and Development	SRF Limited	Training Effectiveness
170.	Mr. Michael Mitra	Head	STEP Consulting	Experiential Learning
171.	Prof. Kuldeep Sharma		Suruchi Consultants	Market Research
172.	Mr. Naresh Priyadarshi	Associate Director & Head	Synovate Business Consulting	Application of Costing Concepts in Actual Business Scenarios / Distribution Networks
173.	Mr. Debasis Behura		Tata Consultancy Services	TCS Perspective of Software Quality Assurance
174.	Mr. AN Chatterjee	Principal Consultant (Retired)	Tata Consultancy Services	Innovative Thinking Habits-A competitive advantage

175.	Mr. AN Chatterjee	PRINCIPAL CONSULTANT (RETIRED)	Tata Consultancy Services	Strategic Management Issues Relating to IT Industry
176.	Mr. AN Chatterjee	PRINCIPAL CONSULTANT (RETIRED)	Tata Consultancy Services	Personality Mapping – a win-win strategy
177.	Mr. AN Chatterjee	PRINCIPAL CONSULTANT (RETIRED)	Tata Consultancy Services	competency-based typology for IT organisations
178.	Mr. Ashok Mehra	Global Head Business Transformation & Change Management	TCS	TCS Perspective on Managing Change in Large Business Organisations
179.	Mr. Satish Koushal	senior principal consultant	TCS	Enterprise systems
180.	Mr Satish Koushal	Formal Principal Consultant	TCS	MIS
181.	Mr Satish Koushal	Formal Principal Consultant	TCS	MIS
182.	Mr Satish Koushal	Formal Principal Consultant	TCS	Role of IT in Business
183.	Mr Satish Koushal	Formal Principal Consultant	TCS	Role of IT in Market Verticals
184.	Mr Satish Koushal	Formal Principal Consultant	TCS	Role of IT in Market Verticals
185.	Mr Satish Koushal	Formal Principal Consultant	TCS	Role of IT in Market Verticals
186.	Mr Satish Koushal	Formal Principal Consultant	TCS	Role of IT in Market Verticals
187.	Mr Satish Koushal	Formal Principal Consultant	TCS	Role of IT in Market Verticals
188.	Mr Satish Koushal	Formal Principal Consultant	TCS	Role of IT in Market Verticals
189.	Mr. Satish Koushal	senior principal consultant	TCS	Testing and deployment
190.	Prof. Kamna Malik		UG21 Singapore	Strategic Alignment Models: Selected Case Studies
191.	Ms.Laura Oswald		University of Illinois, USA	Visual Imagery in Advertising
192.	Dr. Janusz A. Kozinski	Dean of College of Engineering	University of Saskatchewan (Canada)	Inter-dependency in Entrepreneurship approach to Multidisciplinary Research
193.	Prof. S.C. Srivastava	Practicing Lawyer		Negotiable Instruments Act
194.	Dr. Y.P. Gupta	Consultant		ANOVA (one way-CRD and two way-RBD), factor Analysis and their application
195.	Mr Suman Kumar			Share holders and Members, Transfer and Transmission of Shares, raising of funds through IPO, share and debentures, role of the depositories, Merchant Bankers and Promoters
196.	Dr. Y.P. Gupta	Consultant		Factor Analysis and their application
197.	Dr. Y.P. Gupta	Consultant		ANOVA (one way-CRD and two way-RBD), factor Analysis and their application
198.	Dr. Y.P. Gupta	Consultant		ANOVA (one way-CRD and two way-RBD), factor Analysis and their application
199.	Prof M C Harbola			TRADE LOGISTICS AND PROCEDURES IN INTERNATIONAL BUSINESS

200.	Mr. Satish Kaushal	Management Consultant & Advisor		Marketing Management
201.	Mr. Arun Pande			Business Reports
202.	Mr. Satish Kaushal	Management Consultant & Advisor		Product Management in IT Sector
203.	Mr. Arun Pande			Business Reports
204.	Prof. S.C. Srivastava			Discipline
205.	Mr. Satish Kaushal	Management Consultant & Advisor		Developing the Marketing Channel
206.	Prof. S.C. Srivastava			Discipline
207.	Mr. Satish Kaushal	Management Consultant & Advisor		Public Policy in Engineering and IT Industry in India
208.	Mr. Satish Kaushal	Management Consultant & Advisor		Entrepreneurship Management – A Industry Perspective
209.	Mr. Satish Kaushal	Management Consultant & Advisor		Developing the Marketing Channel
210.	Mrs. Punya Shrivastava			Model Concession Agreement (for Public Private Partnership) especially in Port Sector
211.	Mr. L. Raghavan Iyer	Visiting faculty		Strategic Management Of MNCs
212.	Mr. L. Raghavan Iyer	Visiting faculty		Strategic Management Of MNCs
213.	Mr. Arun Pandey			Report-Writing
214.	Mr. C. Ganesh	OD consultant		Organization structure and culture
215.	Mr. Subhashis Nath			Ethical Issues in Competitive Environments
216.	Mr. Subhashis Nath			Ethical Issues in Competitive Environments
217.	Mr. Arun Pandey			Compensation
218.	Mr. Arun Pandey			Compensation
219.	Mr. Bipin Arora	Director		Sales software
220.	Mr. B D Nathani	Consultant		Recession and Indian retailing section